



Seller Kit: October 2009

Parent Talk Used Clothing, Toy & Equipment Sale

Dear Seller,

Thank you for requesting a seller's kit for the Parent Talk Used Clothing, Toy, and Equipment Sale. Parent Talk will sell your gently used newborn to size 8 children's clothing, toys, and baby equipment. Please only consign your **FALL AND WINTER** clothes at the October sale. In exchange, you will receive 50% of the proceeds collected before 12:00 p.m. on Saturday, October 24th. The remainder is a tax-deductible donation to Parent Talk. At 12:00 p.m., all items will be reduced and become non-commissionable Parent Talk donations. This semi-annual fundraiser helps finance our newsletter, Parent Talk Matters, as well as many beneficial programs offered by Parent Talk. Please note, we do not accept maternity clothing as consignments, however for this sale **WE ARE ACCEPTING DONATIONS OF MATERNITY CLOTHING**. We hope to begin accepting consignments of maternity clothing in the future.

Note: There have been many toy recalls this year and in years past. Please check the government list before consigning: [U.S. Consumer Product Safety Commission](#).

Volunteers are allowed to shop the day before the sale and many only shop on Friday. There is a greater chance your items will sell if your consignments arrive early in the day on Friday, October 23rd. Drop off starts at 9 a.m.

New this sale: Due to the volume of donations Parent Talk has been receiving, consigners are asked to place their clothing on the racks in the appropriate location. If clothing is left for the volunteers to place, they will be placed once all donations have been tagged and placed.

Below you will find instructions on how the consignment process works, a list of FAQs, selling tips, and pricing guidelines. If, after reviewing the information you still have questions, please contact us.

We truly appreciate your consignments and encourage you to invite others to participate. You do not have to be a Parent Talk member to consign, donate, volunteer, or shop.

Happy tagging!

Emily Schuller, Sale Co-chair
781-449-0904
clothingsale@parenttalk.info

Alison Borrelli, Sale Co-chair
781-449-8391
clothingsale@parenttalk.info



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Instructions for Consigning

1. Review this document in its entirety before you sort and price your items. The price tags are included in this document as well.
2. Make sure you put your seller ID number on every tag to ensure proper crediting of sales to your proceeds. Print the price tags and attach them to your items using safety pins or tagging gun (clothing), or tape (toys & equipment). Please keep in mind that these tags will be removed when the items are sold. Please attach the tags so that when they are removed, the seller's number and price stay intact. If the seller's number can't be read, you will not get credit. If the price can't be read, a price will be given to the item by a committee member.
3. With the exception of pants (which should be folded), all clothing should be placed on hangers (try your local drycleaners or use Freecycle if you need extra hangers). Socks, hats, gloves, and tights can be placed in zip top bags.
4. Drop-off your items on **FRIDAY, OCTOBER 23RD** at the Christ Episcopal Church. Drop-off hours are between 9:00 a.m. – 8:00 p.m.

Seller's Frequently Asked Questions

1. WHAT IF I DECIDE TO DONATE MY ITEMS INSTEAD OF CONSIGNING THEM?

If you opt to donate your items to Parent Talk you will receive a tax donation receipt and the proceeds from the sale of your items will go to Parent Talk. If you have any questions about donating, contact Noreen Finnegan at (781) 559-8065 or donations@parenttalk.info. We are accepting donations NOW!!

2. WHAT IF I DON'T HAVE ACCESS TO MICROSOFT WORD OR ADOBE ACROBAT (PDF)?

If you do not have access to Microsoft Word or Adobe Acrobat (PDF), a hard copy of the seller's kit can be picked up at the Sudbury Farm's customer service desk.

3. WHEN DO I RECEIVE MY PROCEEDS FROM THE SALE?

Approximately three weeks following the sale, you will receive a check for 50% of the value of the items sold. If your share is less than \$5, no check will be issued but you will still receive a tax donation receipt.

4. WHY WERE MY PROCEEDS LOWER THAN I ANTICIPATED?

If your proceeds check is lower than expected, consider the following possibilities:

- Your items did not sell due to safety regulations. For example, we can only accept car seats that are less than five years old.
- Your items were priced too high and did not sell. Keep in mind what you would pay for this item if you saw it at the sale.
- Items were not purchased due to stains, holes, or worn out areas. *Please only consign items that you would purchase for your own children.* Parent Talk reserves the right to discard items that are deemed un-sellable by our quality-check volunteers.
- Your items sold after 12:00 p.m. on Saturday. From 12:00-1:00 p.m. all items are reduced and become non-commissionable Parent Talk donations. Any items remaining at 1:00 p.m. are donated to various charities (see FAQ #5).

To get the most return of your efforts from preparing items for the sale, please follow the guidelines in the selling tips that follow.

5. WHAT HAPPENS IF MY ITEMS DO NOT SELL?

Local charities identified by Parent Talk will come and collect items that are not sold during the sale. In the past we have had up to six charities benefiting from our donations at each sale. Any items remaining will be discarded.

6. HOW ELSE CAN I HELP?

- Tell your friends about the sale (they can consign, donate, volunteer, and/or shop).
- Shop the sale.
- Volunteer your time for a minimum of 2 hours.

We need many volunteers to work the weekend of the sale. It's a great way to meet people. If you are interested in volunteering, please contact our volunteer coordinator at volunteers@parenttalk.info. There are also many volunteer opportunities available prior to the sale. Unlike the general public, volunteers are able to shop the day before the sale.

Parent Talk Used Clothing, Toy, and Equipment Sale Selling Tips

For our sellers and shoppers to get the most out of our sale, please follow these guidelines:

OVERALL:

- Be aware of recent recalls (visit <http://www.cpsc.gov> for the most current list)
- CHECK the QUALITY: consign items that you would consider purchasing for your own children. Parent Talk reserves the right to discard items that are deemed un-sellable by our quality-check volunteers.
- Price your items using the pricing guidelines. Well priced, in season items sell. ALL items should be priced in whole dollars. Small inexpensive items can be grouped together and sold as a package for \$1 - \$2 (ex. socks, small books etc). The best way to group these items is to use a plastic zip top bag.
- Group small items and sell as a package (e.g., socks, small books, figurines, etc.)
- If you are viewing this online or if you plan on photocopying tags, we suggest that you fill in the Seller number before you print/photocopy. If you are planning on selling multiple items at the same price, you can also do the same with the price field. This will help us to read the tag clearly so that you can receive proper credit.
- If clothing is "gender difficult to determine", please write boy or girl on the price tag to help the volunteers place the item correctly.

CLOTHING:

- CHECK the QUALITY: consign items that you would consider purchasing for your own children. Clothing that has small stains will be tossed, severely worn clothing, items with holes, clothing covered in pet hair or that smell like smoke will be tossed.
- Socks, hats, gloves, and tights can be placed in zip top bags. Pants should be folded. All other clothing must be on hangers prior to drop-off. Volunteers will not place hangers on your clothes. Should you need them, ask your local drycleaner or use Freecycle for extra hangers.
- Place footwear in plastic zip top bags - this will keep the pair together and with the price tag to ensure proper credit.
- Securely attach price tags using safety pins. The best place to secure the pin is on the tag or a place where the fabric is thickest. Please know that placing the pin through the garment can cause a hole or tear and ruin the garment.
- Do not consign undergarments.
- Donated maternity clothes must be in excellent condition. Please no stained, ripped, or stretched items.

TOYS:

- Securely attach price tags using tape. Do not use so much tape that the item being purchased becomes unusable (like books). If grouping books together, place in a zip top bag. Zip top bags also work well for puzzles and other items with small pieces.
- Clean and test your items prior to consigning. Toys with batteries sell first. Shoppers like to try before they buy.
- Do not consign violent toys such as guns or other weapon-type items.
- Donated books and videos will be sold 2/\$1 this year. We recommend that you price similarly. Special books should still be individually priced from \$1 - \$3
- Do not consign stuffed animals. All stuffed animals will be thrown out.



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Parent Talk Used Clothing, Toy, and Equipment Sale Selling Tips (continued)

EQUIPMENT:

- Clean and test your items prior to consigning. Equipment with batteries sell first. Shoppers like to try before they buy.
- Assemble items such as swings and highchairs to avoid losing pieces and parts. Larger furniture such as cribs should not be assembled but they must be accompanied by the necessary hardware.
- Do not consign car seats that are greater than five years old. Safety guidelines prohibit the sale of outdated car seats. Check the bottom/back of the car seat for date manufactured.
- Do not consign used bottles, pacifiers, teethingers, utensils, or sippy cups.

Suggested Pricing Guidelines—Fall Sale 2009

CHILDREN'S CLOTHING: Newborn to Size 8					
Basics		Pants		Outerwear	
Drawstring gown	\$1.00-2.00	Pants/jeans	\$2.00-5.00	Winter hats	\$1.00-2.00
Jammies	\$1.00-2.00	Overalls	\$3.00-8.00	Raincoat	\$5.00-7.00
Onsie t-shirt	\$1.00			Windbreaker	\$3.00-6.00
Specialty				Coat /Snowsuit	\$5.00-\$15.00
Outfit: One piece	\$4.00-8.00	Sweats		Winter gloves	\$1.00 - \$2.00
Outfit: Two piece	\$4.00-10.00	Sweatpants	\$1.00-4.00	Footwear	
Blazer	\$5.00-8.00	Sweatshirt	\$2.00-8.00	Boots: rain	\$3.00-7.00
Dress/jumper	\$3.00-10.00	Sweat suit	\$5.00-10.00	Dress shoes	\$1.00-4.00
Dress pants	\$4.00-7.00	Tops		Sneakers	\$1.00-4.00
Dress - specialty	\$10.00-15.00	Sweater	\$2.00-6.00	Snow Boots	\$5.00-10.00
Suit/Holiday Outfit	\$5.00-15.00	Shirt	\$1.00-5.00		
TOYS					
Bicycle/tricycle	\$10.00-20.00	Easel	\$5.00-15.00	Rattle/infant toy	\$1.00-4.00
Board game	\$1.00-5.00	Electronic game	\$5.00-15.00	Ride-on	\$8.00-15.00
Books	2/\$1.00, special books \$1 - \$3	Helmet	\$5.00-8.00	Rollerblades	\$2.00-10.00
Busy box/mobile	\$2.00-5.00	Playhouse/kitchen	\$10.00-25.00	Sandbox	\$5.00-10.00
Cars/trucks (small or large)	\$1.00-8.00	Push toy/mower	\$3.00-8.00	Swing - outdoor	\$4.00-7.00
CDs	\$2.00-4.00	Puzzles	\$1.00-3.00	Table & chairs	\$12.00-20.00
Computer game	\$5.00-8.00	Dolls	\$1.00-3.00	Tape recorder	\$5.00-10.00
DVDs	\$2.00-\$4.00	Videos	2/\$1.00	Wagon	\$4.00-15.00
EQUIPMENT					
Baby gym	\$3.00-5.00	Crib	\$50.00-100.00	Rocker/glider	\$30.00-200.00
Backpack	\$10.00-25.00	Crib - portable	\$15.00-30.00	Rug	\$5.00-15.00
Bassinet	\$15.00-30.00	Crib tent	\$10.00-20.00	Sheet/blanket	\$1.00-5.00
Bathtub/bath ring	\$1.00-5.00	Exersaucer	\$10.00-20.00	Sleeping bag	\$5.00-15.00
Bed rail	\$5.00-8.00	Gate	\$5.00-10.00	Stroller - Double	\$35.00-60.00
Booster seat	\$5.00-8.00	High chair	\$15.00-20.00	Stroller - Single	\$15.00-50.00
Bouncy seat/jumper	\$7.00-10.00	Infant carrier/ Snuggly	\$10.00-25.00	Stroller - Umbrella	\$5.00-10.00
Car seat	\$10.00-40.00	Linens (set)	\$10.00-20.00	Stroller- Jogging	\$35.00-50.00
Changing table	\$10.00-25.00	Monitor	\$5.00-10.00	Stroller - Double Jogger	\$60.00-\$100.00
Cradle	\$20.00-50.00	Playpen	\$10.00-25.00	Stroller – High End	\$50.00-\$100.00
Swing: battery-op.	\$15.00-20.00	Baby Bike Seat	\$10.00 - \$30.00	Wall hanging	\$2.00-10.00
Frames/Photo	\$2.00- \$5.00	Room Décor	\$5.00 - \$20.00	Sled	\$2.00 - \$5.00

We suggest pricing brand name items at the top of the price range. Please add \$1.00 / \$2.00 if the item still has tags
Please save all spring/summer items for the 2010 spring sale!

PARENT TALK

Seller's Number: _____

Item: _____



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tape on this
side of tag

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